



## This Week

The median list price in CANBY, OR this week is \$256,950.

Inventory has been lightening lately and the Market Action Index has been trending up. Though days-on-market is increasing, these are mildly positive indications for the market.

## Supply and Demand

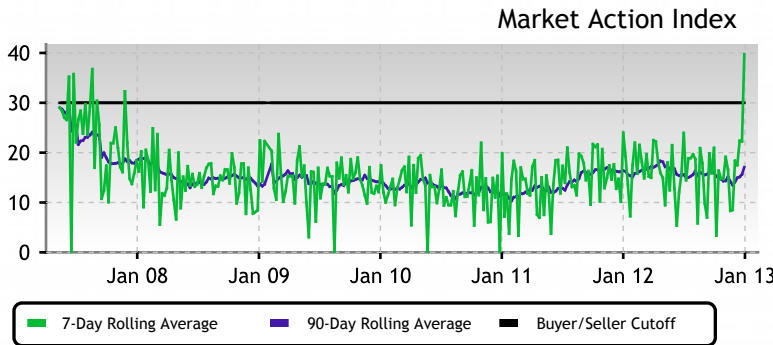
- Home sales continue to outstrip supply and the Market Action Index has been moving higher for several weeks. This is a Seller's market so watch for upward pricing pressure in the near future if the trend continues.

Real-Time Market Profile			Trend
Median List Price	\$ 256,950		↔↔
Asking Price Per Square Foot	\$ 132		↔↔
Average Days on Market (DOM)	250		↑↑
Percent of Properties with Price Decrease	23 %		
Percent Relisted (reset DOM)	n/a		
Percent Flip (price increased)	1 %		
Median House Size (sq ft)	1847		
Median Lot Size	8,001 - 10,000 sqft		
Median Number of Bedrooms	3.0		
Median Number of Bathrooms	2.0		
Market Action Index	Strong Buyer's	17.1	↑↑

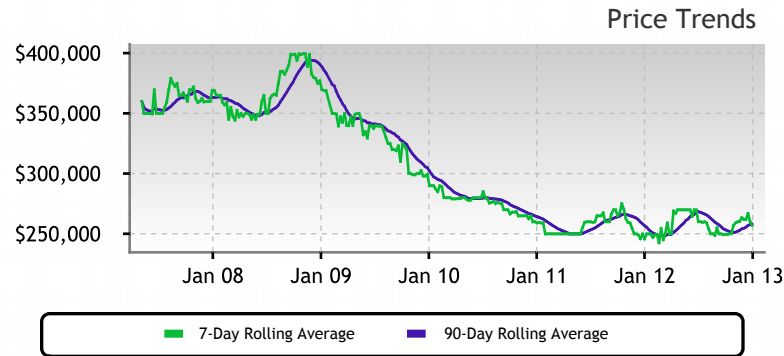
↔↔ No change    ↑↑ Strong upward trend    ↓↓ Strong downward trend  
 ↑ Slight upward trend    ↓ Slight downward trend

## Price

- Despite this week's down tic, the market seems to have paused around this plateau. The Market Action Index is a good leading indicator for the durability of this shift.



The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



## Quartiles

### Characteristics per Quartile

Investigate the market in quartiles - where each quartile is 25% of homes ordered by price.

Quartile	Median Price	Sq. Ft.	Lot Size	Beds	Baths	Age	Inventory	New	Absorbed	DOM	
Top/First	\$ 481,750	2495	5.0 - 10 acres	3.0	2.0	41	24	0	2	334	Most expensive 25% of properties
Upper/Second	\$ 309,900	2486	8,001 - 10,000 sqft	3.0	2.0	14	24	0	4	236	Upper-middle 25% of properties
Lower/Third	\$ 239,000	1836	8,001 - 10,000 sqft	3.0	2.0	33	25	1	2	227	Lower-middle 25% of properties
Bottom/Fourth	\$ 149,000	1344	4,501 - 6,500 sqft	3.0	1.0	43	25	1	4	206	Least expensive 25% of properties